

new hires

Adams Rite Announces Key Personnel Changes

Adams Rite in Pomona, Calif., has made some key personnel changes.

Christiane Corbin has been appointed customer satisfaction manager. Her responsibilities at Adams Rite will include tracking orders, handling customer concerns and facilitating the supply chain management for customers. Corbin joins the company after having worked with Magellan GPS, where she managed human resources for 19 years.

In addition, **LuAnne Maracle**, who has 30 years of experience at Adams Rite, has assumed the newly created key account management position in support of the ASSA ABLOY OEM Solutions group. Maracle will assist in OEM sales efforts and will help with the company's key distributor customers.

SCHOTT Appoints New President and Chief Executive Officer



Dr. Gerald J. Fine

SCHOTT Corp. in Elmsford, N.Y., has appointed **Dr. Gerald J. Fine** as president and chief executive officer. In his new position, Fine will work to coordinate and develop SCHOTT's North American business activities.

Fine joined the company as vice president of business development in June 2007 after a diverse career that began with Corning. Most recently, Fine has held a teaching position at Boston University in the department of engineering and was sitting on the boards of numerous private companies.

Fine holds a bachelor's degree from Amherst College and a doctorate from the California Institute of Technology. He holds nine U.S. patents and is the author of numerous articles in both technical and trade journals.

Therma-Tru® Names David Randich President



David M. Randich

Therma-Tru® Doors in Maumee, Ohio, announced that **David M. Randich** has been named president of the company succeeding Carl B. Hedlund, former president and chief executive officer (CEO), who retired at the end of last year.

Randich comes from Armstrong World Industries Inc., a manufacturer of floors, ceilings and cabinets, where he spent 24 years in a variety of leadership roles. Prior to that, Randich served as CEO of that company's European Ceilings Business in London; general manager of manufacturing of Armstrong Building Products, where he was responsible for several plants worldwide; and plant manager in Shanghai, China, and Columbus, Ohio. Randich holds a bachelor's degree in industrial management from Purdue University and a master's in business administration from Mercer University in Macon, Ga.

Calibre Brings on New Sales Manager and Reps

Calibre Door Closer Inc. in Orange, Calif., has hired **Rick Walker** as its new sales manager. Walker joins the company with more than nine years of sales experience in the storefront and builders' hardware industries.

Arvin Collins of Alliance Sales and Marketing will serve as Calibre's newest manufacturer's representative for sales to glass and glazing contractors in the Southern California and Las Vegas markets.

promotions

UGC Makes Personnel Changes

United Glass Corp. (UGC) in Louisville, Ky., has made several organizational changes.

David E. Bartley has assumed the duties of chief operating officer of UGC in addition to his existing position as chief financial officer (CFO). In his new role, Bartley will focus on the integration of UGC's subsidiaries into a more uniform and centralized group of glass fabrication operating units. He also will have responsibility for coordinating the efforts of sales, finance, manufacturing and purchasing for all UGC operating units.

Bartley joined the company at its inception in July 1999 and became CFO in 2001. Prior to joining UGC, he was executive vice president and CFO of TFC Inc., which provided him more than 20 years of financial and operational experience.

Kenneth L. Lancaster has been promoted to president of PDC Glass and Metal Services Inc. in Cheswick, Pa., a wholly-owned subsidiary of UGC. In his expanded role, Lancaster will be responsible for all facets of the business as well as of its two wholly-owned subsidiaries, PDC Glass of Michigan Inc. and PDC Architectural Aluminum Inc. Lancaster has more than 16 years of experience in the glass industry.

Rick Gugliuzza has been appointed plant manager of PDC Glass and Metal Services Inc. Gugliuzza is responsible for all operational functions of this glass fabrication facility. He has more than 30 years of experience in the glass industry.



Dan Nichols

Dan Nichols has been appointed operations manager of PDC Glass of Michigan Inc. In his new role, Nichols will be responsible for all aspects of the operation. He has more than 10 years of experience in the glass industry, primarily in leadership and management positions.



Rick Gugliuzza

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AAMA Reps Appointed to ICC Committees

Representing the American Architectural Manufacturers Association (AAMA), **Julie Ruth, P.E.**, and **Chuck Anderson, P.E.**, were appointed to the International Code Council (ICC) Change Committees during the Council's 2007 annual conference in Reno, Nev. As committee members, Anderson and Ruth are responsible for reviewing and rendering decisions on each proposal for alterations to the International Codes.

Ruth was appointed to a committee position with the International Residential Code (IRC) Building and Energy Code Change Committee. With many years of service, she is a past chair of the ICC Industry Advisory Council, a previous member of the ICC Referenced Standard Committee, and has served on many other ICC code change and ad hoc committees. As sole proprietor of JRuth Code Consulting, she represents AAMA in the ongoing development of these codes, monitors the status of code adoption by all the states, prepares articles and guides on the code

requirements for glazing and glazed assemblies and provides training on the International Codes.

Anderson was appointed to the International Energy Conservation Code (IECC) Change Committee. He previously served as a member of the ICC's IECC Code Development Committee and on the board of directors for the Northeast Window and Door Association (NWDA) and the National Fenestration Rating Council (NFRC).

"The IECC committee, which has 15 voting members, addresses energy-related proposals for the non-residential and residential markets. The IRC Building and Energy committee, consisting of 12 members, addresses energy and structural concerns for the residential market. The committees' decisions are the first stage in the process of making changes to the International Codes, which are usually upheld at the ICC



Chuck Anderson, P.E.

Final Action Hearing," says Anderson.

In September 2007, Anderson joined the AAMA staff as codes and industry affairs manager. In this role, he acts as technical liaison between the AAMA membership and affiliated industry organizations including state, local and international code groups. As AAMA's codes and industry affairs manager, Anderson fills the position vacated by Ken Brenden, who assumes the role of technical standards manager and now oversees the development and distribution of all AAMA technical documents and standards.

In addition, the association has created a new Wall Interface Materials Council, which will serve AAMA's architectural and residential product groups. As a result, **Leonard Dorin** of Fortifiber Building Systems Group and **Ron Gzell** of Schnee-Morehead Inc. were named interim vice presidents of the Council. AAMA sealants and adhesives committee members and their various sub-task groups now will report to the Wall Interface Materials Council.

Biesse and Intermac Bring on New Sales and Marketing Staff



David Lillard

Biesse America in Charlotte, N.C., has added industry veteran **David Lillard** to its sales team. As a key account project manager, Lillard will lead sales and customer relations efforts throughout the Southeast and South Central United States. He will also serve as a product area manager for Biesse's Selco line for the same territories, as well as some states within the Midwest region. Lillard has more than 20 years experience in the woodworking industry.

Jacqueline Liger has been ap-

pointed to the position of North American marketing manager. Liger has served Biesse's Wood Division in the role of marketing manager since early 2006. In her new position, she will be responsible for the company's glass and stone division, as well as its new exchange division. A native of Como, Italy, she has a background in international business, having worked in public relations and marketing in the United States, Italy and France.

The company also appointed **Alessandra Torri** to the position of North American market and sales analyst/database administrator and **Carey Brayer** as North American glass product manager. Brayer has 20 years experience in management, business development and sales, with particular expertise in the glass industry.

C. B. Leflar is New Sales Manager at NASG



C. B. Leflar

North American Specialty Glass (NASG) in Trumbauersville, Pa., has selected **C. B. Leflar** as sales manager for the company. His responsibilities include sales for NASG's armored, architectural and specialty glass product lines.

Prior to joining NASG, Leflar served as technical sales consultant for Naugatuck Glass. From 2002 until 2006, he was president and owner of Hardcase, a provider of chemically-strengthened glass for high-tech market applications. When Naugatuck purchased Hardcase in 2006, Leflar remained with the company as a consultant. He also is a GE-certified Six Sigma Green Belt.

Pino to Manage Northeast for RiteScreen Co.



Jerry Pino

The RiteScreen Co. in Elizabethville, Pa., has appointed **Jerry Pino** as the sales manager for the Northeast territory. According to the company, Pino has extensive experience in sales management and has worked in the door and window industry for more than 20 years. He will be supported by RiteScreen plants located in Pennsylvania and Tennessee.

KMT Hires U.S. Marketing Manager, Regional Sales Manager in Mexico



Robert Pedrazas

KMT Waterjet Systems Inc. in Baxter Springs, Kan., has appointed **Robert Pedrazas** marketing manager for the Americas. He will develop brand marketing and strategies to build the company's business.

The company also selected **Antonio Diaz** as regional sales manager in Mexico. Diaz will be responsible for KMT sales in Mexico and Central America. He was formerly regional sales manager for ELE Internacional Inc. in the



Antonio Diaz

company's Mexico and Central American regions.

Wheaton & Sprague Adds to Building Envelope Division

Wheaton & Sprague Engineering (WSE) in Cuyahoga Falls, Ohio, has added **Tom Balent, EI**, to its Building Envelope Division as senior engineer.

Balent rejoins his former employer, having since worked with YKK, TRACO and Oldcastle Glass. He will provide structural engineering, design and technical support for monumental and standard curtainwall clients, panel clients and stone and specialty clients.

Balent graduated from Youngstown State University with a bachelor's degree in civil engineering and a structural concentration. He will work toward his professional engineer license while employed at WSE.

WSE also has promoted **Neil Unger, P.E.**, as project engineer II for the commercial skylight market segment under the firm's Building Envelope Division. Unger will provide project management, project engineering, system design and product engineering applications work for commercial and residential skylight, slope wall and conservatory clients.

Unger has an architectural engineering degree from Penn State University with an emphasis in structural engi-



Neil Unger

neering. He received his master's degree in business administration from Cleveland State University.

Coastal Industries Hires Carreiro as Regional Sales Manager



Chris Carreiro

Coastal Industries in Jacksonville, Fla., has hired **Chris Carreiro** as regional sales manager for the Southern Texas, Arkansas, Louisiana and Mississippi markets. He brings to the company more than 11 years of experience in the glass industry, including former positions at Craftsman Fabricated Glass in Houston and AFGD.

He attended the University of Massachusetts, Dartmouth, where he studied architecture and mechanical drafting.

Lisec Adds Chris Brooks to U.S. Sales Team

Lisec America Inc. in Eagan, Minn., has added **Chris Brooks** to its sales team. He will be responsible for directing the company's sales activities in the Southeastern United States.

Brooks comes to Lisec with 19 years of experience in the glass industry. He previously worked with PPG and AFG in various sales, technical and management roles.

ROFIN/Baasel Lasertech Hires Sales Manager for Glass Technology

ROFIN/Baasel Lasertech in Starnberg, Germany, has given worldwide sales responsibility to **Patrick Losch**, the new sales manager for the laser manufacturer for glass technology.

In 1989, Losch started his career at Natsushita in the field of industrial automation. He has held many different positions, both in product manage-



Patrick Losch

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PGC International Appoints New Board

Protective Glazing Council International (PGC) held its board of director elections at its Annual Symposium in November. **Michael Burriss** of Cytec Industries Inc., **Raj Goyal** of Graham Architectural Products, **Carl Kernander** of Madico Inc. and **Jim Stewart** of Tremco Inc. were added to the board. They replaced outgoing directors **Valerie Block** of DuPont and **Julie Schimmelpenning** of Solutia Inc. and filled two board vacancies.

Ron McCann of Viracon was elected as president of PGC International, while former president **Scott Haddock** of Glasslock Inc. was elected vice president of the organization. **Darrell Smith** of the International Window Film Association was re-elected treasurer, and Goyal was elected secretary.

ment and sales for control engineering, image processing and laser systems.

Rogers to Represent Sommer & Maca in the Midwest



Chris Rogers

Chris Rogers has been hired as the new territory manager for Sommer & Maca's central division, covering Iowa and Nebraska. He will be based in Des Moines, Iowa.

Rogers has 25 years experience in the tile, stone and glass industries. He previously owned Flooring and Specialties Inc. in Des Moines.

Glass Doctor Announces New Corporate Team Members



Frank Levesque

Glass Doctor in Waco, Texas, has announced the addition of three new corporate team members.

Frank Levesque is the company's new technical trainer and franchise systems manager. Based in Austin, Levesque will focus on delivering flat

glass training for commercial and residential glass installation and repair. This is Levesque's second stint with Glass Doctor; he served as a franchise systems manager from 1999 to 2001.



Jay Vahle

Jay Vahle has joined the company as a franchise systems manager based in Minneapolis. Vahle returns to the glass services business after three years as a real estate manager. Prior to that, he was safety manager for Harmon AutoGlass for three years and a Harmon store manager for 14 years.

Andy Mathis is a new franchise development director focusing on the

Northeast United States. A graduate of Baylor University, he has more than 25 years of experience in the financial services industry.

Lincoln Architectural Glass Selects National Sales Manager



Steve Schiamara

Steve Schiamara is the new national sales manager of glass products for Lincoln Architectural Glass in Tampa, Fla. Schiamara will lead the expansion of architectural glass sales, develop a distributor and agent network and conduct national product rollout. Schiamara formerly was a national sales manager for Compac Stone and a national distribution manager for Okite Corp.

Reliant Glass and Door Systems Announces Personnel Changes



Jim Winistorfer

Reliant Glass and Door Systems LLC in Sheboygan, Wis., has hired **Jim Winistorfer** as its new president and chief executive officer. Winistorfer previously was affiliated with Johnson Controls, Cooper Power and Milwaukee Electronics Companies.

In addition, the company has hired **Brent Henschel** as the new vice president of business development. He will be responsible for sales and account management, overall business development and marketing management. Prior to joining Reliant, he was the vice president of sales and marketing at Walters Buildings. Henschel holds a bachelor's degree in marketing and a master's degree in business administration both from the University of Wisconsin.

Renee Sellin is the new manager of purchasing. She will be responsible for establishing supplier relationships, in-

ventory management and implementation of improvement initiatives. Prior to joining the company, Sellin was the inventory control manager at Phoenix Products.

Debra Forsterling was hired as contract administrator. Forsterling is responsible for reviewing requirements of customer contracts for materials, products and services and for invoicing.

Alcan Names New Representative for Mexico

Alcan Composites USA in Mooresville, N.C., has named **Luis Alejandro Ramirez** its Alcubond® sales representative for the Latin American region, with a special emphasis on sales growth in Mexico.



Luis Alejandro Ramirez

Ramirez has worked in sales and business development in the construction building products industry in Mexico for more than ten years. He holds a bachelor's degree in architecture from the Universidad Nacional Autonoma de Mexico and a master's degree in business administration from Instituto Tecnológico y de Estudios Superiores de Monterrey, Mexico City.

briefly ...



Shannon Forthuber

Shannon Forthuber has joined the insides sales department of Morse Industries in Kent, Wash. Forthuber has an extensive background in customer service, most recently as a manager in the hospitality industry ... Research Frontiers Inc. in Woodbury, N.Y., the developer and licensor of SPD-Smart™ light-control technology, has appointed two new members to its expanded board of directors, effective immediately: **M. Philip Guthrie** and **Richard J. Hermon-Taylor**. ■